

ABBREVIATIONS AND ACRONYMS

About us

OAO	Open Joint-Stock Company
IDGC	Interregional Distribution Grid Company
RUB	ruble
Km	kilometer
GVA	giga voltampere
FY	financial year
kWh	kilowatt-hour
MW	megawatt

Mission and Strategic Goals

KPI	key performance indicators
YoY	year on year
Gridco	grid company

Branches and Subsidiaries

AO	Joint-Stock Company
EESK	Yekaterinburg Electric Grid Company
EES	Yekaterinburgenergosbyt

Market Share and Sector Development Trends

GRR	gross revenue requirement
IEC	International Electrotechnical Commission, international standards and conformity assessment body

Management Systems

ISO	international standardization organization
OOO	Limited Liability Company

Key 2017 Events

RAS	Russian Accounting Standards
IFRS	International Financial Reporting Standards
PAO	Public Joint-Stock Company
EV	electric vehicle

Letter to Stockholders

PoLR	provider of the last resort
NUESK	Novouralskaya Energosbytovaya Kompaniya (Novouralsk Energy Sales Company)
BRICS	Brazil, Russia, India, China and South Africa

Network Exploitation

HQ	headquarters
ASTM	automated system for technical management
R&D	research and development
RPA	relay protection automation
IT	information technologies
c.u.	conventional units

Electricity Transmission

MMK	Magnitogorsk Metallurgy Plant
ChMK	Chelyabinsk Metallurgy Plant
RZhD	Russian Railroads
FSK UES	Federal Grid Company of United Energy System

Technological Connection

VAT	value-added tax
NPO	scientific production association
MKU	municipal public institution
OKS	capital construction section

Investments

MIS	metering information system
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Innovations

EV	electric vehicles
PAMS	Production Assets Management System

Efficacy Enhancement

LED	light emitting diode
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Description of Tariff Policy

RAB	regulatory asset base
FAS	Federal Antimonopoly Service
HV	high voltage
UNES	united national energy system

Analysis of Revenues and Expenses

EBITDA	earnings before interest, taxes, depreciation and amortization
BO	exchange-traded bonds
CFR	corporate family rating
PDR	probability of default

Corporate Governance

D&O	directors and officers
CEB	Collegiate executive body

Investor and Shareholder Relations

IMOEX	Moscow Exchange index
MOEXEU	Moscow Exchange Energy & Utilities index

Customer Support

CRM	customer relations management
F2F	face-to-face
PD	production department
DZ	distribution zone
SME	small and medium enterprises
ETP	electronic trading platform

Public and Government Relations

PR	public relations
FEC	fuel and energy company
LP WAN	low-power wide-area network

Environment Protection

MAE	maximum allowable emissions
MAC	maximum allowable concentration
PCB	polychlorinated biphenyl
MSW	municipal solid waste